



PT. Qiswa Nusantara Aviasi

QISWA CORPORATE IDENTITY PROJECT 2026

Building Airlines. Connecting
Markets. Creating Opportunities.



Corporate Identity



The Bellagio Mall lantai UG-05,
Jl. Mega Kuningan Barat Kav.E4/3 Jaksel 12950
Republik Indonesia.



PT. Qiswa Nusantara Aviasi

Building Aviation Ecosystems

Airlines Services

Cargo

GSA



WHO WE ARE

- ❑ Building Aviation Ecosystems.
- ❑ Connecting Markets.
- ❑ Creating Sustainable Growth.



PT. Qiswa Nusantara Aviasi

An Integrated Aviation Ecosystem Company

Airlines Services

Cargo

GSA



PT Qiswa Nusantara Aviasi ("QISWA") is an **Integrated Aviation Business Ecosystem** headquartered in Jakarta, Indonesia.

Rather than operating as an airline, QISWA serves as a strategic aviation business platform that enables international airlines to successfully establish, expand, and grow within Indonesia and the broader Southeast Asian market.

By integrating commercial development, airline representation, operational support, regulatory facilitation, aircraft solutions, pilgrimage aviation, investment advisory, and strategic partnerships, QISWA creates sustainable aviation ecosystems that connect airlines, governments, airports, investors, travel operators, and passengers.



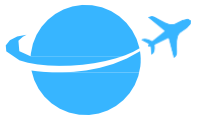
PT. Qiswa Nusantara Aviasi

An Integrated Aviation Ecosystem Company

Airlines Services

Cargo

GSA



Our role extends beyond providing aviation services.

We create opportunities.

We build partnerships.

We develop airline businesses.

We connect markets.

We believe that sustainable aviation growth is achieved through collaboration rather than competition.

This philosophy defines every partnership we establish and every project we undertake.



PT. Qiswa Nusantara Aviasi
An Integrated Aviation Ecosystem Company

OUR ROLE



QISWA is an Integrated Aviation Ecosystem Company

Airlines Services

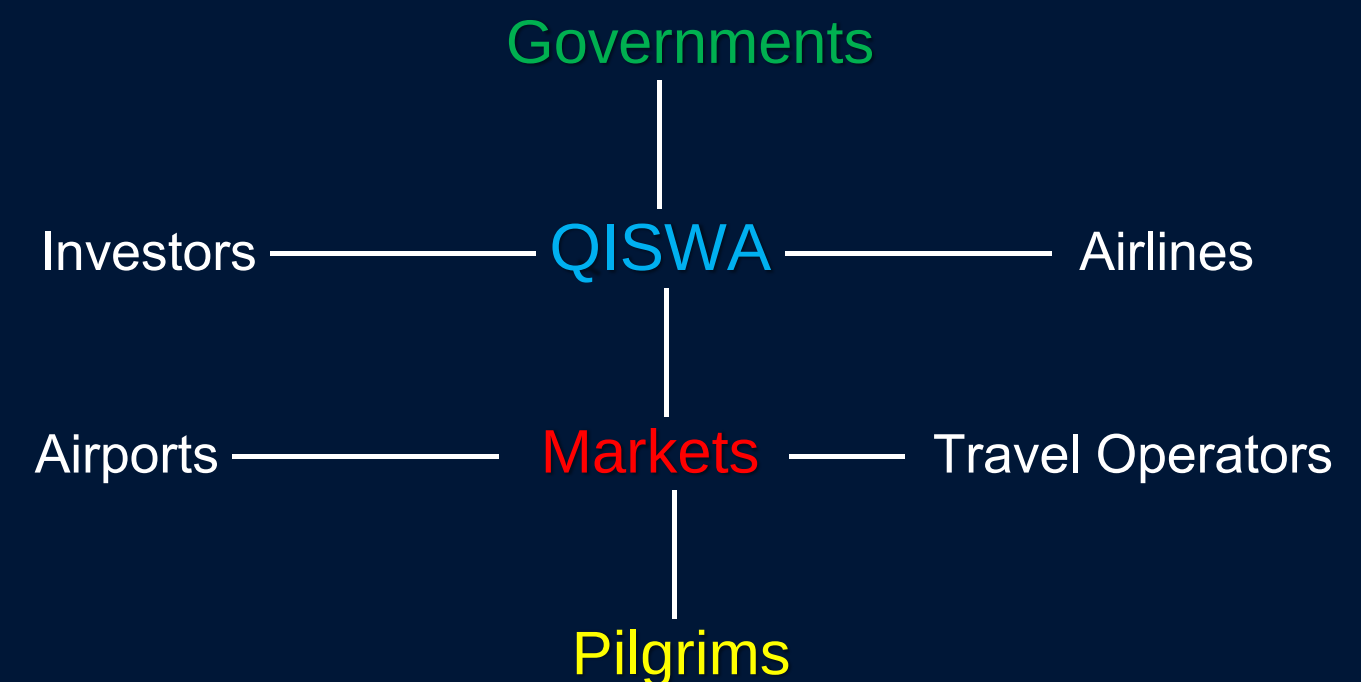
Cargo

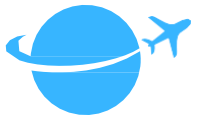
GSA



- ✓ QISWA is not an airline.
 - ✓ QISWA is not an airport.
 - ✓ QISWA is not a travel company.
 - ✓ QISWA is not a government institution.
- QISWA is the strategic business partner that connects all of them.

WHO WE CONNECT





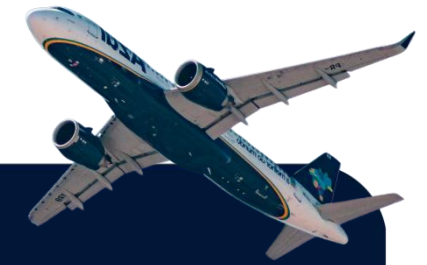
OUR PURPOSE

Why We Exist

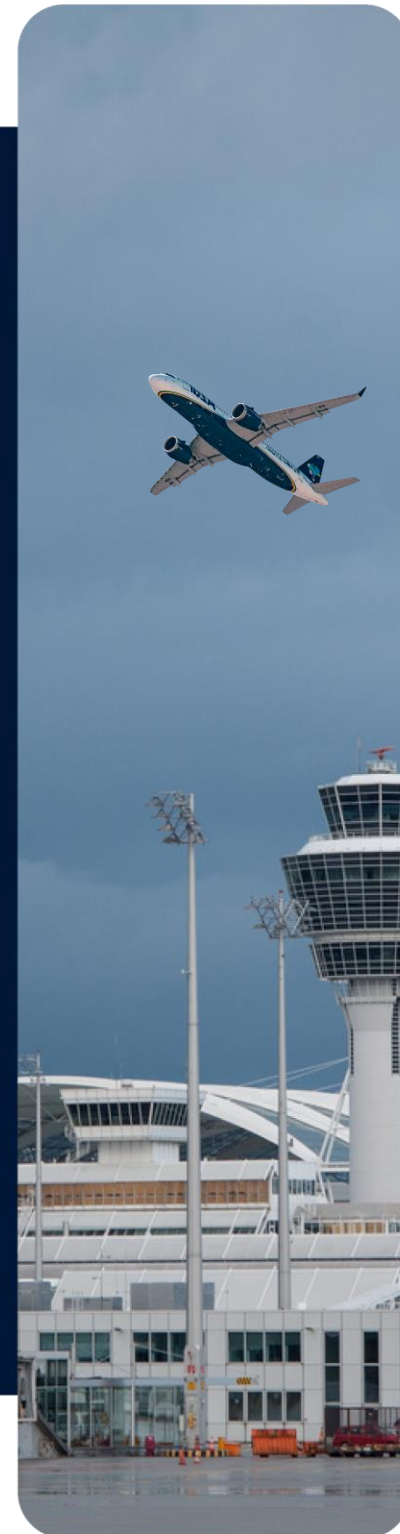


We exist to enable international airlines to successfully establish, expand, and grow in Indonesia by creating an integrated aviation ecosystem that connects markets, partners, and opportunities.

Through strategic collaboration, commercial excellence, and sustainable aviation solutions, we help transform market potential into long-term business success for our partners while contributing to the development of Indonesia's aviation industry.



OUR BELIEF



We believe that successful airlines are built on more than aircraft and routes.

They are built on trusted partnerships, local market expertise, regulatory readiness, commercial excellence, and sustainable long-term growth.

QISWA exists to bring all these elements together through one integrated aviation ecosystem.



PT. Qiswa Nusantara Aviasi

An Integrated Aviation Ecosystem Company

OUR AMBITION

To become Southeast Asia's leading Integrated Aviation Ecosystem Company, connecting international airlines with one of the world's most dynamic aviation markets while expanding strategic partnerships across Asia, the Middle East, and beyond.

Airlines Services

Cargo

GSA



OUR PROMISE

- ❑ Strategic Thinking
- ❑ Commercial Excellence
- ❑ Operational Readiness
- ❑ Regulatory Support
- ❑ Sustainable Growth
- ❑ Long-Term Partnership



OUR IMPACT



QISWA creates value for:

- Airlines (Market Expansion)
- Governments (Economic Connectivity)
- Airports (Traffic Growth)
- Investors (Business Opportunities)
- Travel Industry (Commercial Development)
- Communities (Greater Access to Aviation)



PT. Qiswa Nusantara Aviasi

An Integrated Aviation Ecosystem Company



Airlines Services

Cargo

GSA



OUR VALUES

- ❖ Integrity
- ❖ Partnership
- ❖ Excellence
- ❖ Innovation
- ❖ Sustainability
- ❖ Professionalism
- ❖ Trust

OUR BUSINESS ECOSYSTEM

Creating Value Across the Aviation Industry

Opening Statement

QISWA does not provide isolated services. We build an integrated aviation business ecosystem where airlines, governments, airports, investors, aircraft providers, travel operators, and passengers work together to create sustainable aviation growth.

Through our integrated business platforms, we enable international airlines to enter, develop, and expand in Indonesia with confidence and long-term commercial success.



PT. Qiswa Nusantara Aviasi

An Integrated Aviation Ecosystem Company



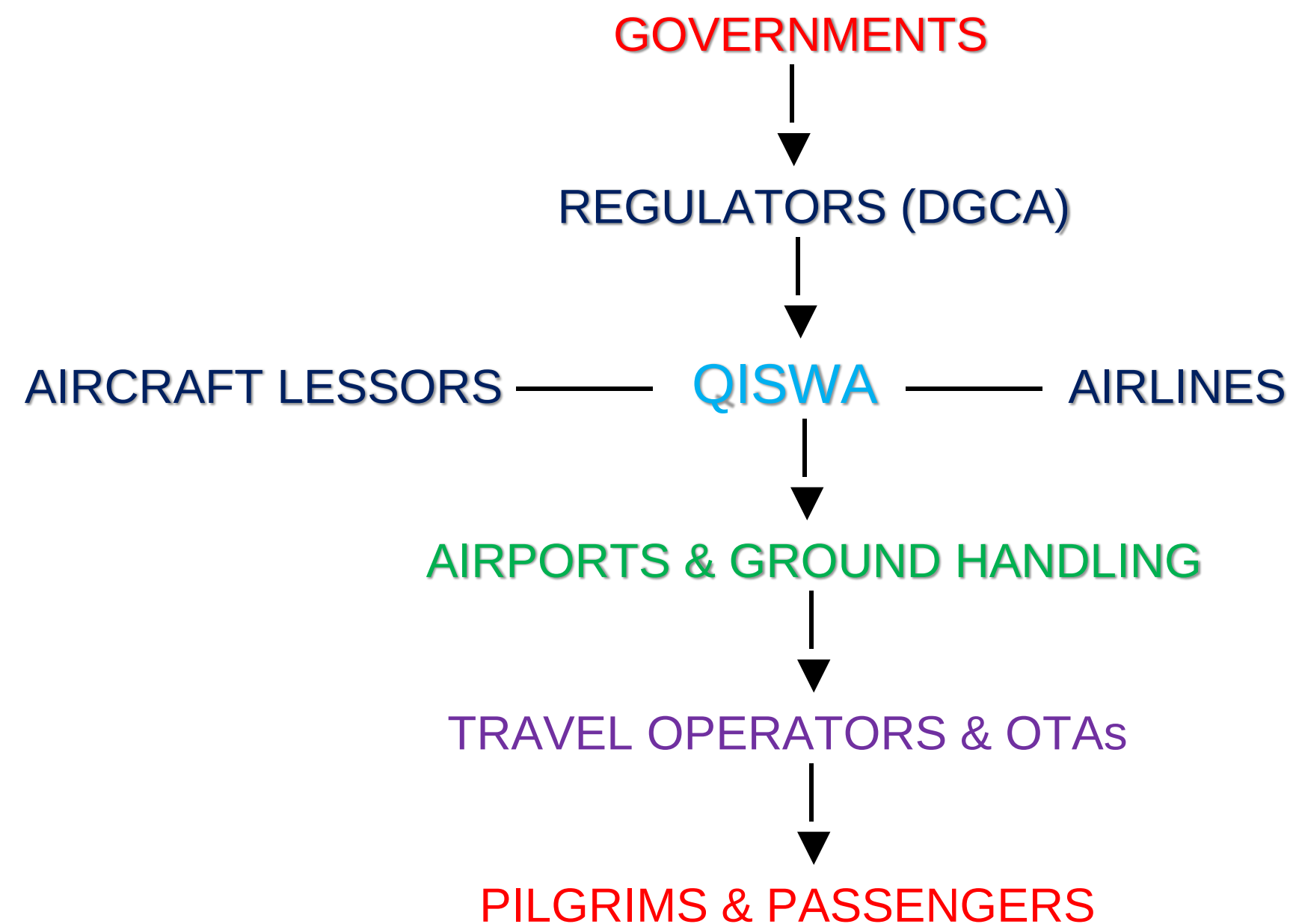
Airlines Services

Cargo

GSA



THE QISWA AVIATION BUSINESS ECOSYSTEM



QISWA integrates every critical stakeholder required for successful international airline operations in Indonesia.



PT. Qiswa Nusantara Aviasi

An Integrated Aviation Ecosystem Company

Airlines Services

Cargo

GSA



OUR BUSINESS PLATFORMS

01

Airline Business Development Platform

We assist international airlines in entering and expanding within the Indonesian market through strategic planning, commercial development, market intelligence, and route development.

Capabilities

- Market Entry Strategy
- Commercial Planning
- Network Expansion
- Route Development
- Business Development
- Airline Launch Support



PT. Qiswa Nusantara Aviasi

An Integrated Aviation Ecosystem Company

Airlines Services

Cargo

GS



02

Airline Representation Platform

QISWA acts as the commercial bridge between international airlines and the Indonesian market.

Capabilities

- General Sales Agency (GSA)
- Passenger Sales
- Distribution Management
- Marketing
- Corporate Sales
- Trade Relations



PT. Qiswa Nusantara Aviasi

An Integrated Aviation Ecosystem Company

Airlines Services

Cargo

GSA



03

Aviation Operations Support Platform

Supporting airlines in operational readiness and coordination.

Capabilities

- Regulatory Coordination
- FAOOS Support
- Ground Handling Coordination
- Airport Coordination
- Flight Operations Liaison
- Operational Readiness



PT. Qiswa Nusantara Aviasi

An Integrated Aviation Ecosystem Company

Airlines Services

Cargo

GSA



04

Aircraft Solutions Platform

Providing strategic aircraft-related business support.

Capabilities

- Aircraft Sourcing
- Lease Coordination
- Fleet Planning
- Aircraft Placement
- Technical Coordination
- ACMI Support



PT. Qiswa Nusantara Aviasi

An Integrated Aviation Ecosystem Company

Airlines Services

Cargo

GSA



05

Pilgrimage Aviation Platform

A dedicated platform for Hajj and Umrah aviation.

Capabilities

- Umrah Flight Programs
- Hajj Aviation
- KSA Visa Processing Support
- Pilgrim Documentation
- Religious Tourism
- Group Travel Coordination



PT. Qiswa Nusantara Aviasi

An Integrated Aviation Ecosystem Company

Airlines Services

Cargo

GSA



06

Aviation Investment Platform

Connecting aviation projects with financial partners.

Capabilities

- Joint Ventures
- Investment Facilitation
- Project Finance
- Aviation Business Structuring
- Strategic Investors
- Public-Private Partnerships



PT. Qiswa Nusantara Aviasi

An Integrated Aviation Ecosystem Company

Airlines Services

Cargo

GSA



07

Aviation Technology Platform

Preparing airlines for digital transformation.

Capabilities

- Digital Distribution
- CRM Integration
- Data Analytics
- AI Applications
- Booking Solutions
- Business Intelligence



PT. Qiswa Nusantara Aviasi

An Integrated Aviation Ecosystem Company

Airlines Services

Cargo

GSA



08

International Partnerships Platform

Developing long-term strategic alliances across the global aviation industry.

Capabilities

- Airline Partnerships
- Airport Partnerships
- Government Engagement
- Tourism Boards
- Aircraft Lessors
- Financial Institutions



PT. Qiswa Nusantara Aviasi

An Integrated Aviation Ecosystem Company

Airlines Services

Cargo

GSA



HOW OUR ECOSYSTEM CREATES VALUE

Stakeholder

Value Delivered

Airlines

Market entry, commercial growth, regulatory support

Governments

Aviation connectivity and economic development

Airports

Traffic growth and route expansion

Travel Operators

Reliable airline partnerships

Investors

Structured aviation opportunities

Passengers

Greater connectivity and service quality

OUR INTEGRATED APPROACH

Instead of offering isolated aviation services, QISWA integrates commercial strategy, operational coordination, regulatory facilitation, and pilgrimage solutions into one unified business ecosystem.

This integrated approach reduces complexity, accelerates market entry, and creates sustainable long-term value for our partners.



OUR BUSINESS PLATFORMS

**One Ecosystem.
Eight Strategic Platforms**



QISWA's Aviation Business Ecosystem is built upon eight integrated business platforms.

Each platform is designed to support different aspects of airline business development while working together as one unified ecosystem.

This integrated approach enables QISWA to provide comprehensive business solutions rather than isolated aviation services.



PT. Qiswa Nusantara Aviasi

An Integrated Aviation Ecosystem Company



Airlines Services

Cargo

GSA



Airline Business Development

Building Sustainable Airline Growth

Purpose

PLATFORM 01

To support international airlines in successfully entering, developing, and expanding within the Indonesian aviation market.

Strategic Value

Helping airlines reduce market-entry risks while accelerating sustainable commercial growth.

Core Capabilities

- Market Entry Strategy
- Commercial Planning
- Route Development
- Business Development
- Airline Launch Support
- Market Intelligence
- Feasibility Study
- Network Expansion



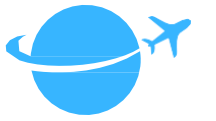
PT. Qiswa Nusantara Aviasi

An Integrated Aviation Ecosystem Company

Airlines Services

Cargo

GSA



PLATFORM 02

Representing Airlines. Expanding Markets.

Airline Representation

Purpose

To become the trusted commercial representative for international airlines operating in Indonesia.

Strategic Value

Providing airlines with immediate commercial access to the Indonesian market.

Core Capabilities

- General Sales Agent (GSA)
- Airline Representation
- Passenger Sales
- Corporate Sales
- Distribution Management
- Marketing & Promotion
- Brand Development
- Trade Relations





PT. Qiswa Nusantara Aviasi

An Integrated Aviation Ecosystem Company

Airlines Services

Cargo

GSA



PLATFORM 03

Aviation Operations Support

Supporting Safe & Efficient Operations

Purpose

To facilitate operational readiness for international airlines entering Indonesia.

Strategic Value

Simplifying regulatory and operational processes while supporting efficient airline operations.

Core Capabilities

- FAOOS Coordination
- DGCA Coordination
- Airport Coordination
- Ground Handling
- Operational Liaison
- Regulatory Facilitation
- Flight Support
- Operational Readiness





PT. Qiswa Nusantara Aviasi

An Integrated Aviation Ecosystem Company

Airlines Services

Cargo

GSA



PLATFORM 04

Aircraft Solutions

Purpose

To connect airlines with aircraft solutions that support business growth.

Strategic Value

Supporting airlines in identifying fleet opportunities aligned with their operational and commercial strategies.

Core Capabilities

- Aircraft Acquisition Support
- Aircraft Marketing
- Fleet Planning
- Lease Coordination
- ACMI Solutions
- Aircraft Placement
- Technical Coordination





PT. Qiswa Nusantara Aviasi

An Integrated Aviation Ecosystem Company

Airlines Services

Cargo

GSA



PLATFORM 05

Pilgrimage Aviation

Integrated Hajj & Umrah Solutions

Purpose

To become Indonesia's leading aviation partner for Hajj and Umrah operations.

Strategic Value

Delivering integrated pilgrimage aviation solutions through commercial expertise and strategic partnerships.

Core Capabilities

- Umrah Programs
- Hajj Programs
- Charter Flights
- KSA Visa Processing Support
- Pilgrim Documentation
- Group Travel Coordination
- Religious Tourism Development





PT. Qiswa Nusantara Aviasi

An Integrated Aviation Ecosystem Company

Airlines Services

Cargo

GSA



PLATFORM 06

Aviation Investment

Creating Long-Term Aviation Opportunities

Purpose

To facilitate investment and strategic cooperation within the aviation sector.

Strategic Value

Connecting aviation projects with strategic investors and long-term funding opportunities.

Core Capabilities

- Joint Ventures
- Aviation Investment
- Project Finance
- Public-Private Partnership
- Investment Advisory
- Business Structuring



PT. Qiswa Nusantara Aviasi

An Integrated Aviation Ecosystem Company

Airlines Services

Cargo

GSA



PLATFORM 07

Aviation Technology

Driving Digital Aviation Transformation

Purpose

To support digital innovation across aviation business processes.

Strategic Value

Helping aviation partners embrace technology to improve efficiency and customer experience.

Core Capabilities

- Digital Distribution
- CRM Integration
- Data Analytics
- AI Solutions
- Business Intelligence
- Aviation Technology Advisory



PT. Qiswa Nusantara Aviasi

An Integrated Aviation Ecosystem Company

Airlines Services

Cargo

GSA



PLATFORM 08

International Partnerships

Connecting Global Aviation Stakeholders

Purpose

To build strategic partnerships that strengthen international aviation collaboration.

Strategic Value

Building long-term international partnerships that support sustainable aviation growth.

Core Capabilities

- Airline Partnerships
- Airport Partnerships
- Government Relations
- Tourism Authorities
- Aircraft Lessors
- Financial Institutions
- Strategic Alliances





PT. Qiswa Nusantara Aviasi

An Integrated Aviation Ecosystem Company

Airlines Services

Cargo

GS



COMPANY LEGALITY

KEPUTUSAN MENTERI HUKUM REPUBLIK INDONESIA
NOMOR AHU-0034474.AH.01.01.TAHUN 2026
TENTANG
PENGESAHAN PENDIRIAN BADAN HUKUM PERSEROAN TERBATAS
PT QISWA NUSANTARA AVIASI

Menimbang : a. Bahwa berdasarkan Permohonan Notaris H. RUDI TAUFAN, S.H., M.KN., sesuai salinan Akta Nomor 114 Tanggal 30 April 2026 yang dibuat oleh H. RUDI TAUFAN, S.H., M.KN. tentang Pendirian Badan Hukum PT QISWA NUSANTARA AVIASI tanggal 30 April 2026 dengan Nomor Pendaftaran 40260430311010001 telah sesuai dengan persyaratan pengesahan Pendirian Badan Hukum Perseroan;
b. Bahwa berdasarkan pertimbangan sebagaimana dimaksud dalam huruf a, perlu menetapkan Keputusan Menteri Hukum tentang Pengesahan Pendirian Badan Hukum PT QISWA NUSANTARA AVIASI.

MEMUTUSKAN :

Menetapkan :
KESATU : Mengesahkan pendirian badan hukum - PT QISWA NUSANTARA AVIASI - yang berkedudukan di JAKARTA SELATAN karena telah sesuai dengan Data Format Isian Pendirian yang disimpan di dalam database Sistem Administrasi Badan Hukum sebagaimana salinan Akta Nomor 114 Tanggal 30 April 2026 yang dibuat oleh H. RUDI TAUFAN, S.H., M.KN., yang berkedudukan di KABUPATEN SUMEDANG.

KEDUA : Modal dasar, modal yang ditempatkan dan modal disetor sebagaimana yang tercantum dalam akta yang disebut pada poin PERTAMA.

KETIGA : Jenis Perseroan SWASTA NASIONAL.

KEEMPAT : Susunan Pemegang Saham, Dewan Komisaris dan Direksi Terlampir.

KELIMA : Keputusan ini berlaku sejak tanggal ditetapkan.
Apabila ternyata dikemudian hari terdapat kekeliruan maka akan diperbaiki sebagaimana mestinya dan/atau apabila terjadi kesalahan, keputusan ini akan dibatalkan atau dicabut.

Ditetapkan di Jakarta, Tanggal 30 April 2026.

a.n. MENTERI HUKUM
REPUBLIK INDONESIA
DIREKTUR JENDERAL ADMINISTRASI HUKUM UMUM,

Widodo

DICETAK PADA TANGGAL 30 April 2026
DAFTAR PERSEROAN NOMOR AHU-0094953.AH.01.11.TAHUN 2026 TANGGAL 30 April 2026

PEMERINTAH REPUBLIK INDONESIA
PERIZINAN BERUSAHA BERBASIS RISIKO
NOMOR INDUK BERUSAHA: 0405260080351

Berdasarkan Undang-Undang Nomor 6 Tahun 2023 tentang Penetapan Peraturan Pemerintah Pengganti Undang-Undang Nomor 2 Tahun 2022 tentang Cipta Kerja Menjadi Undang-Undang, Pemerintah Republik Indonesia menerbitkan Nomor Induk Berusaha (NIB) kepada:

1. Nama Pelaku Usaha : PT QISWA NUSANTARA AVIASI
2. Nomor Pokok Wajib Pajak : 1000000009491079
3. Alamat Kantor : THE BELLAGIO BOUTIQUE MALL LT. UG-05. JL. MEGA KUNINGAN BARAT KAV E4/3, Desa/Kelurahan Kuningan Timur, Kec. Setiabudi, Kota Adm. Jakarta Selatan, Provinsi DKI Jakarta, Kode Pos: 12950
No Telepon : 085256915485
Email : qiswanusantaraviasi@gmail.com
4. Status Penanaman Modal : PMDN
5. Kode Klasifikasi Baku Lapangan Usaha Indonesia (KBLI) : Lihat Lampiran

NIB ini berlaku sebagai:

1. Identitas berupa hak akses kepabeaman; pendaftaran kepesertaan jaminan sosial kesehatan dan jaminan sosial ketenagakerjaan; dan bukti pemenuhan laporan pertama kewajiban Laporan Ketenagakerjaan di Perusahaan (WLKP) di seluruh wilayah Republik Indonesia; dan
2. Identitas bagi Pelaku Usaha dan bukti registrasi/pendaftaran Pelaku Usaha untuk melakukan kegiatan usaha sesuai ketentuan peraturan perundang-undangan.

Diterbitkan di Jakarta, tanggal: 4 Mei 2026

Menteri Investasi dan Hilirisasi/
Kepala Badan Koordinasi Penanaman Modal,

Ditandatangani secara elektronik

1. Dokumen ini diterbitkan sistem OSS berdasarkan data dari Pelaku Usaha, tersimpan dalam sistem OSS, yang menjadi tanggung jawab Pelaku Usaha.
2. Dalam hal terjadi kekeliruan isi dokumen ini akan dilakukan perbaikan sebagaimana mestinya.
3. Dokumen ini telah ditandatangani secara elektronik menggunakan sertifikat elektronik yang diterbitkan oleh BSE-BSSN.
4. Data lengkap Perizinan Berusaha dapat diperoleh melalui sistem OSS menggunakan hak akses.

Balai Sertifikasi Elektronik

npwp. KANTOR PELAYANAN PAJAK PRATAMA JAKARTA SETIABUDI TIGA

1000 0000 0949 1079
PT QISWA NUSANTARA AVIASI

THE BELLAGIO BOUTIQUE MALL LT. UG-05. JL. MEGA KUNINGAN BARAT KAV E4/3 RT. 005 RW. 002, KUNINGAN TIMUR, SETIABUDI, KOTA ADM. JAKARTA SELATAN, DKI JAKARTA
TANGGAL TERDAFTAR: 04/05/2026



PT. Qiswa Nusantara Aviasi

An Integrated Aviation Ecosystem Company

Airlines Service

Cargo

GSA



Leadership



H. Mohammad Aliah M

(CEO)



Ir. Alamsyah MM

(Ground Operation)



Capt. Mahdi Prijatna

(Production)

PT. Qiswa Nusantara Aviasi is supported by a team with **strong experience in aviation, operations, and strategic development:**



PT. Qiswa Nusantara Aviasi

An Integrated Aviation Ecosystem Company

OUR PARTNERSHIP PHILOSOPHY

We do not measure success by the number of agreements we sign.

We measure success by the long-term growth of every airline that chooses to partner with QISWA.

WHY AIRLINES CHOOSE QISWA

Because successful airlines are built on trusted partnerships, not simply successful flights.

Airlines Services

Cargo

GSA



Choosing the right partner is one of the most important decisions an airline can make when entering a new market.

At QISWA, we are committed to becoming that trusted partner—creating sustainable growth, enabling successful market entry, and building long-term value together.



PT. Qiswa Nusantara Aviasi

An Integrated Aviation Ecosystem Company

Airlines Service

Cargo

GSA



Operational Excellence



Our philosophy:

We believe aviation is far more than aircraft, airports, and destinations.

Aviation is an ecosystem built upon trust, collaboration, innovation, and sustainable partnerships.

Every successful airline depends on more than operational excellence. It requires strong commercial foundations, regulatory readiness, market intelligence, and trusted local partnerships.

At QISWA, we believe our role is not to compete with airlines, but to empower them to grow.

By connecting airlines, governments, investors, airports, travel operators, and passengers, we create integrated aviation ecosystems that generate sustainable value for everyone involved. This is the philosophy that defines QISWA.



PT. Qiswa Nusantara Aviasi

An Integrated Aviation Ecosystem Company

Airline Services

Cargo

GSA



Market Focus

Qiswa targets high-potential aviation segments:

Focus

- AIRLINE MARKET
- PILGRIMAGE MARKET
- AVIATION INDUSTRY
- GOVERNMENT & INVESTMENT

QISWA serves the global aviation industry by developing airline businesses, connecting strategic markets, and delivering integrated aviation ecosystems—with specialized expertise in pilgrimage aviation.





PT. QISWA NUSANTARA AVIASI
An Integrated Aviation Ecosystem Company



Airlines Services

Cargo

GSA



THANK YOU

FOR YOUR ATTENTION

Phone Number

(+62) 852 5691 5485

Email

info@qiswanusantara.co.id

Located

The Bellagio Mall lantai UG-05, Jl. Mega Kuningan Barat
Kav.E4/3 Jaksel 12950, Indonesia.

